



# Professional Services

## Enabling Remote or Mobile Working

With the increase in mobile workforces, many of Alternatives clients are determining the best approach to enabling deploying critical applications to pop up locations, the delivery of applications quickly and reliably to remote locations and devices is a key business driver.

Alternative's heritage in both networking and IT application delivery give it a unique and independent viewpoint on the CRM or HR applications from home, to pop-up concessions for Retailers delivering their digital marketing in a shopping centre with limited bandwidth, Alternative can advise on the technology to support this business driver.

Leveraging 20 years in the delivery of IT and Telecommunications services, and supported by top tier accreditations in a broad range of technical solutions, Alternative's consulting team can collate key business requirements and design a solution that best supports a remote working approach.

Our methodology is a proven one:

- Engage in a fixed-price, fixed output workshop to determine best practice requirements and propose the best-fit solution from a range of applicable technology options
- Document the recommended solution in a form that delivers customer flexibility regarding the actual project

*British business could save £34 Billion "by freeing up desk space and working more flexibly"*

Turning desks into doah - flexible working makes sense, Vodafone 2013

For the fixed price of £3,000 and appropriate allocation of key stakeholder time, Alternative will deliver you a clear and documented strategy for the creation of a more productive and efficient mobile workforce.

Technology	Partner Level	Competencies
Microsoft	Gold	<ul style="list-style-type: none"> <li>• Hosting</li> <li>• Virtualisation</li> <li>• CSP Tier 1</li> </ul>
Citrix	Platinum	<ul style="list-style-type: none"> <li>• Virtualisation</li> <li>• Networking</li> <li>• Mobility</li> </ul>
VMWare	Enterprise	<ul style="list-style-type: none"> <li>• Network Virtualisation</li> <li>• Server Virtualisation</li> <li>• Mobility</li> </ul>
Avaya	Platinum	<ul style="list-style-type: none"> <li>• All Products (UC&amp;C)</li> </ul>
MITEL	Platinum	<ul style="list-style-type: none"> <li>• All Products</li> </ul>
Juniper	Elite	<ul style="list-style-type: none"> <li>• All Products</li> </ul>

## Customer Examples

### Major Legal Firm

(6000 Users) design and enablement of remote worker policy for revenue generating staff with emphasis on security of data, remote service uptime/availability and user experience

### Major Accounting Firm

(2000 Users) design and enablement of 'pop-up office' within client locations to access secure applications and data during on-site auditing activity improving adhesion with the client and auditing efficiency

### Midmarket Insurance Firm

(500 Users) design and enablement of FCA compliant remote worker solution from policy to technology delivering better work/life balance for employees and an improved customer experience

## About Alternative

Alternative is one of the UK's leading providers of IT solutions to businesses in the UK, from device to datacentre. We offer a broad portfolio of IT technology and telecommunications managed services, including cloud computing, virtualisation, managed hosting, fixed line voice, mobile, systems, IP networks and complex billing software solutions.

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